

# What Kinetic GPO can do for members



## Increased Purchasing Power

By combining the purchase demands of Kinetic GPO members, individual organizations benefit from the leveraged purchasing power of a buying group. Each solicitation contains language that advises all suppliers that the contract may be used by other MASH and Broader Public Sector entities, as well as non-profits, across Canada.



## Decreased Workload

Our procurement team manages all the stages of contracts on behalf of our members. You benefit from the expertise as well as your workload is reduced to free up time to focus on other duties.



## Reduction of Transaction Costs

Your procurement process is simplified. The solicitation's, done on your behalf, have reduced the number of contracts to be negotiated, prepared, and managed by your team.



## More Spending Dollars

A reduction in purchasing costs increases spending dollars – savings generated will mean a more efficient use of an entity's limited financial resources.



## Improvement in Best Practices

Kinetic GPO is continually updating our processes to efficiently pick quality supplier in a fair, open, and transparent manner. We strive to provide members an optimized process with increasingly competitive prices while following the compliancy guidelines of the CFTA, CETA, and regional trade agreements.



## Lower Purchasing Risk

Kinetic GPO's contracting process is fair, open, and transparent. Our competitive process protocols, procurement policy, and supplier debriefing process are publicly available under the 'Contracting Process' tab of the Kinetic website.



## Savings Beyond Price

Our goal is to procure the most products with the most savings, while never ignoring quality. Kinetic GPO encourages members to reach out to our team, with hopes of identifying qualitative improvements to our current program list.



## Continued Growth

Kinetic GPO is committed to growing our list of contract categories. Our team visits members to current and future purchasing needs. If there is a common theme, our team will start the solicitation process for a new contract category under the Kinetic GPO umbrella.



## Capturing the Kinetic GPO Advantages

Utilizing Kinetic GPO is quick and easy! Your organization will need to become a Kinetic GPO member. Membership is free! There are no costs, fees, or volume commitments needed to participate with Kinetic.



## Kinetic GPO can help you save time and money

- ✦ Compliant with International and Regional Trade Agreements including the Canadian Free Trade Agreement (CFTA) and CETA
- ✦ No Fees to Participate
- ✦ Policies & Procedures are Fair, Open, & Transparent
- ✦ No Volume Commitments
- ✦ Open to Any MASH or Broader Public Sector Entity
- ✦ Eliminates Tendering Year After Year
- ✦ Our Contract Category List Is Continuously Growing



**Kinetic GPO**  
SIMPLIFY. COMPLY. SAVE.

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